



First Title Policy in Arizona Signals Era of Expansion for ATGF

For Immediate Release

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Attorneys Title Guaranty Fund, Inc. (ATGF) has issued its first Arizona title policy through Sonoran Desert Title Agency in Phoenix. “We are pleased to have an independent agency be the first to issue a title policy for us in Arizona,” says Brian Phillips, CEO of ATGF.

“With consolidation and other changes at national underwriters, this opens significant opportunities for a stable, regional underwriter with a proven track record of supporting independent title agents. That’s where ATGF fits into the Arizona marketplace,” Phillips stated. “Independent agents need a strong partner that will work with them – not against them,” he continued.

ATGF has more than 50 years of underwriting expertise to offer title agents. Arizona was selected for expansion due to proximity and potential for overlap with ATGF’s operations in Colorado and Utah. Brian Phillips explains his vision, “As pleased as we are to be issuing our first Arizona title policy, we’re expanding our footprint in the state. Arizona’s real estate consumers deserve a viable alternative to the somewhat impersonal service that can be experienced through a national underwriter.”

Signaling an Era of Controlled Expansion for ATGF

The effort to become a licensed underwriter in Arizona was spearheaded by ATGF’s President, Eric Morgan. “We’ve received Certificates of Authority in seven other states, and are currently working on eleven more,” stated Morgan. ATGF will take a measured approach in expansion. “Receiving approval is step one,” continued Morgan. “We will make certain we’re providing exceptional service in Arizona before we move into another state.”

Nevada, where a Certificate of Authority has been issued, is currently slated to be the state where ATGF moves next. “There are many states that can benefit from what ATGF has to offer, but we remain committed to expanding in a rational, controlled manner,” added Brian Phillips.

Combining Title Insurance and Technology

ATGF is unique in the title insurance industry as it also offers the proprietary web-based EPIC (Electronic Policy Issuance Capability) title production and underwriting system. EPIC is a tool that



can dramatically streamline the entire process without imposing a financial burden on the agent. ATGF provides the system to all its agents for free.

About Attorneys Title Guaranty Fund, Inc.

Founded in 1960, ATGF has been providing best in class title insurance underwriting and services for more than 50 years. The company's mission is helping agents succeed through trusted products and services, innovative technology and amazing support. The company currently pursues this mission by underwriting, training and supporting agents in Colorado, Utah, Minnesota, North Dakota and Arizona. ATGF has maintained a strong Financial Stability Rating® (FSR) of A, Exceptional, from the independent rating agency, Demotech, Inc. **For more information on ATGF or EPIC, contact ATGF's CEO, Brian Phillips at bphillips@atgf.net or 303-383-4333. www.atgf.net**

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